



# **Energy Storage Systems Summit**

## **Closing Remarks - Transcript**

**Zhao Guanliang, GM, Huawei Digital Power Türkiye**





## ENERGY STORAGE SYSTEMS SUMMIT

8 JUNE 2023

### WHO ARE WE?

The Energy Digitalization Association (EDİDER) was launched on January 9, 2020, as a leading high-tech think tank in Türkiye's energy sector that brings together all stakeholders establishes common platforms and supports decision-makers in determining a strategy for Türkiye to be a pioneer and competitive in the rapidly developing digital technologies in the field of energy.

With the contributions of its prominent members operating in the energy, technology, and communication in Türkiye, EDİDER has contributed to developing this field by raising awareness of the importance of digitalization in energy transformation by producing various organizations, workshops, and content in the last three years.

# Energy Storage Systems Summit

## Energy Storage in the Perspective of Local and Global Markets, Emerging Technologies & New Business Models

8 June 2023 / Sakıp Sabancı Museum The Seed - İstanbul

### PROGRAM

13:30 - 13:40 Opening Remarks - Chen Le, Director, Huawei Digital Power, Europe

13:40 - 14:00 Event Launch - Dr. Alper Terciyanlı, CEO, Partner EGS

14:00 - 15:20 **Panel 1:** The Present & Future of Energy Storage Systems

#### **Moderator:**

Elif Düşmez Tek, Partner, Deloitte Türkiye & President, EDİDER

#### **Panelists:**

İbrahim Erden, CEO, Renecore Energy

Hakan Yıldırım, CEO, Sanko Enerji

Arkın Akbay, CEO, Polat Enerji

Enis Amasyalı, CEO, Borusan EnBW

15:30 - 16:50 **Panel 2:** New Business Models & The Role of Energy Storage in the Transition to Clean Energy

#### **Moderator:**

Dr. Alper Terciyanlı, Vice President, EDİDER

#### **Panelistler:**

Murat Kirazlı, President, ETD

Erinç Kısa, Vice President, TÜREB

Cem Aşık, President, EÜD

Kutay Kaleli, President, GÜNDER

Prof. Dr. Kâmil Çağatay Bayındır, President, EDSİS

16:50 - 17:00 Closing Remarks - Zhao Guanliang, GM, Huawei Digital Power Türkiye



# Enerji Depolama Sistemleri Zirvesi



## CLOSING REMARKS ZHAO GUANLIANG, GM, HUAWEI DIGITAL POWER TÜRKİYE

Good afternoon, ladies and gentlemen. My name is Kevin. I'm responsible for the Digital Power Business Group at Huawei Türkiye. I've been working and living in Türkiye for about four years now. I love this country and its people, but unfortunately, I still don't speak Turkish, so I apologize for that. To summarize today's energy storage summit with great pleasure and a sense of accomplishment, I would like to express my sincere thanks to all our partners, collaborators, and experts. Thank you for the inspiring speeches. At Huawei, we are committed to setting the industry standard and at the same time fostering co-innovation for digital power in the energy sector. And related to this, we are very pleased that our partners and stakeholders are willing to cooperate with us in our endeavor to achieve carbon neutrality. We are deeply aware of our responsibility to the environment and strive to minimize environmental impact in our manufacturing processes as well as in our product lifecycles. As we said today, energy storage will be a key part of the energy sector's transition to clean energy.

The outcome of today's summit marks the beginning of a new chapter in our collective endeavors. So it is our responsibility to take the knowledge we have gained now, the connections we have made today and all the ideas we generated at today's summit. So let's turn them into concrete actions.

Turkey has a tremendous opportunity for development, but also a vast business space. Huawei's strong corporate structure and after-sales service continue to provide our partners with the assurance they need for their energy storage investments. As Mr. Jackie mentioned, Huawei has three unique advantages as a solution provider. First, we can provide the best product and solution. Over the last few years, we have invested an average of 23 percent of our annual revenue in R&D, which is more than \$20 billion every year. So, with a heavy R&D investment, this can keep us in a leading position in this industry as a solution provider.

The second point is financing, where we have connections like Bank of China. We can offer financing solutions to our partners and customers through several local banks like ICBC. And the third point is localization. As we know, we have a local R&D center in Turkey and we have more than 1000 researchers and engineers working in our local R&D center. We will also do localization, we do local production, now we have two local factories working for equipment, but we are also planning to do local production of inverters. So we will find good and strong local partners to do the local production. So we believe that energy storage system will be one of the most important investment items. Thank you again to all our speakers today. Your expertise, insights and also your commitment enriched our discussions and prepared us for the future. Also, thanks to Alper Bey from Partner EGS, we would like to thank you and your team for your tireless efforts to make this event happen. And finally, I would like to thank all the participants, online and offline. Thank you for listening. Hope to build a green future together.



## Unleash Your Potential!

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